

Citation: 2009TCC340

Dockets: 2008-2305(EI); 2008-3235(CPP);  
2008-3234(EI); 2008-2307(CPP)

BETWEEN:

MEDICLEAN INCORPORATED,

Appellant,

and

THE MINISTER OF NATIONAL REVENUE,

Respondent,

and

TANIA HEADLEY, MABEL MINTO,  
SIVAKUMARAN MUTHUCUMARU, JUAN ALFONZO,

Interveners.

CERTIFICATION OF TRANSCRIPT OF  
REASONS FOR JUDGMENT

Let the attached certified transcript of my Reasons for Judgment delivered orally from the Bench at Toronto, Ontario, on April 22, 2009, be filed.

“N. Weisman”

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Weisman, D.J.

Signed in Toronto, Ontario, this 17th day of July 2009.

**Court File Nos. 2008-2305(EI); 2008-3235(CPP);  
2008-2334(EI); 2008-2307(CPP).**

**TAX COURT OF CANADA**

**IN RE: the Excise Tax Act and the Canada Pension Plan**

**BETWEEN:**

**MEDICLEAN INCORPORATED**

**Appellant**

**- and -**

**THE MINISTER OF NATIONAL REVENUE**

**Respondent**

**- and -**

**TANIA HEADLEY, MABEL MINTO, SIVAKUMARAN MUTHUCAMARU  
and JUAN ALFONZO**

**Interveners**

**\*\*\*\*\***

**ORAL REASONS OF THE HONOURABLE MR. JUSTICE WEISMAN**  
in the Courts Administration Service, Courtroom 6C,  
Federal Judicial Centre, 180 Queen Street West, Toronto, Ontario  
on Wednesday, April 22, 2009 at 2:02 p.m.

**\*\*\*\*\***

**APPEARANCES:**

Ms Louise R. Summerhill

for the Appellant

Mr. Hong Ky (Eric) Luu

for the Respondent

**Also Present:**

Ms Mabel Minto

self-represented Intervener

Mr. William O'Brien

Court Registrar

Mr. Robert Lee

Court Reporter

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1 Toronto, Ontario  
2 --- Upon commencing the Oral Reasons on Wednesday,  
3 April 22, 2009 at 2:02 p.m.

4 JUSTICE WEISMAN: This trial  
5 involved four appeals against determinations by the  
6 respondent Minister of National Revenue that  
7 various cleaners performing janitorial and related  
8 services in hotels and medical centres for the  
9 appellant were engaged in insurable and pensionable  
10 employment, and therefore the appellant was liable  
11 to deduct and remit employment insurance premiums  
12 and Canada Pension Plan contributions on the  
13 workers' earnings.

14 Fernandes Villegas is one such  
15 worker. He was engaged by the appellant from  
16 November 15, 2006 to August 4, 2007, a period of  
17 some eight months. The other workers in question  
18 are 239 in number, four of whom intervened in these  
19 proceedings, namely, Tania Headley, Sivakumaran  
20 Muthucumaru, Juan Alfonzo and Mabel Minto, although  
21 only the latter individual appeared to participate  
22 in these proceedings.

23 The 239 workers were engaged by  
24 the appellants during the three years, 2004, 2005  
25 and 2006.

1                   The appellant contests the  
2 respondent Minister's assessments on the grounds  
3 that all 240 workers were independent contractors  
4 under contracts for services and not employees  
5 under contracts of service during the periods under  
6 review.

7                   At the beginning of these  
8 proceedings, it was agreed by all counsel that all  
9 workers were subject to the same terms and  
10 conditions in their working relationship with the  
11 payer appellant, so by agreement, all the appeals  
12 were heard together on common evidence.

13                   In his submissions, counsel for  
14 the Minister, having originally agreed as  
15 aforesaid, attempted to distinguish workers like  
16 Ali Allalou, who he now concedes was in a different  
17 working relationship with the appellant and was  
18 indeed an independent contractor.

19                   That causes difficulties because I  
20 find that the counsel for the Minister is bound by  
21 his original agreement that all workers worked  
22 under the same terms and conditions and all had the  
23 same working relationship. Should we depart from  
24 that, there is no choice but to individually  
25 examine all 240 workers. That was not the

1 agreement; it is not an economical and efficient  
2 way to conduct these proceedings. Therefore, when  
3 I viewed the evidence throughout the trial I viewed  
4 it according to the original agreement.

5                   In order to resolve the  
6 fundamental issue as to whether these workers were  
7 employees or independent contractors, the combined  
8 force of the whole scheme of operations between the  
9 appellant and the involved workers must be examined  
10 to discern the true working relationship between  
11 the parties.

12                   To this end, the fourfold  
13 guidelines originally articulated in Montreal  
14 Locomotive, [1947] 1 DLR 161, which was followed in  
15 Wiebe Door Services, (1986) 87 DTC 5025 (FCA), as  
16 further elucidated upon in 671122 Ontario Limited  
17 v. Sagaz Industries, [2001] 2 SCR 983, and further  
18 amplified as to intent in Wolf, [2002] FCJ No. 375  
19 (FCA) and Royal Winnipeg Ballet, [2006] FCA 87, and  
20 as varied in Légaré and Pérusse, the first of which  
21 is cited at [1999] FCJ No. 878, and the latter,  
22 [2000] FCJ No. 310.

23                   As I said, the fourfold guidelines  
24 adumbrated in those cases has to be followed. The  
25 four facets of this time-honoured test are the

1 appellant's right to control the workers, which  
2 includes an examination of whether they were in a  
3 subordinate as opposed to an independent  
4 relationship with the appellant; which of the  
5 parties owned the tools used by the workers in  
6 performing their duties and therefore who could  
7 direct and control how those tools were to be used;  
8 the worker's chance of profit in their relationship  
9 with the appellant and their risk of loss if any in  
10 that relationship.

11                   Adverting first to the level of  
12 control the payer has over the worker, which the  
13 jurisprudence says will always be a factor in these  
14 determinations, that was pronounced by Justice  
15 Major in *Sagaz*, at paragraph 17. I note that what  
16 is important is not so much the actual or de facto  
17 control the payer has over the worker, but his or  
18 her right to control the worker as was indicated by  
19 Mr. Luu on behalf of the Minister.

20                   I find in this matter that while  
21 the appellant certainly had the right to control  
22 the workers, the level or extent of that right was  
23 no more than would exist if the cleaners were all  
24 independent contractors. By that, I mean that in  
25 either case the appellant could dismiss the worker

1 for theft or tardiness or poor workmanship, whether  
2 they were independent contractors or employees.

3                               Of greater significance is the  
4 determination of whether what the appellant was  
5 doing was controlling the workers as opposed to  
6 monitoring them. There is a series of cases saying  
7 that monitoring the result must not be confused  
8 with controlling the worker. When I say there was  
9 a series of cases, they start with Charbonneau,  
10 [1996] FCJ No. 1337 (FCA). There is Vulcain Alarme  
11 Incorporated, [1999] FCJ No. 749, paragraph 10;  
12 also in the Federal Court of Appeal, *Livreur Plus*,  
13 paragraph 19 and 20, [2004] FCJ No. 267;  
14 *D&J Driveways*, [2003] CAF No. 453 and *City Water v.*  
15 *the Minister*, [2006] FCA 350 at paragraph 18.

16                               There is a related concept found  
17 in the jurisprudence that states that where the  
18 worker is in standard employment as opposed to  
19 having specialized expertise, an employer and  
20 employee relationship requires the payer to have  
21 the right or power to tell the worker not only what  
22 to do but how to do it. That was originally  
23 decided in 1858 by Baron Bramwell in *R. v Walker*,  
24 at 27 LJMC 207. How I have distinguished standard  
25 employment from expert employment is that an expert





1 the exception of the few people, as I understand  
2 it, who had the expertise to refinish marble floors  
3 and strip and wax floors. Neither one of those  
4 were beyond the ability of the representative of  
5 the appellant to supervise, direct and control.

6                   Because in my view we are dealing  
7 with standard workers, in order for them to be held  
8 to be employees the evidence must indicate that the  
9 payer had the right to tell them not only what to  
10 do but how to do it.

11                   Here, on the evidence, all the  
12 workers were experienced janitors and cleaners;  
13 some had full-time cleaning positions. For  
14 example, Mabel Minto had a full-time job cleaning  
15 rooms at the Sheraton Hotel and merely worked  
16 nights with the appellant for a given number of  
17 hours. In other words, they all knew how to vacuum  
18 the room and dust and dispose of garbage. The  
19 tasks of that level were well within the ability of  
20 the payer and the lead workers to direct.

21                   So far as the distinction between  
22 monitoring the result and controlling the worker,  
23 pursuant to Charbonneau and the series of cases  
24 that followed it, I am satisfied that the lead  
25 worker and the appellant's representative,

1 Mr. John Procopoudis, were not controlling the  
2 workers or supervising them because, in the case of  
3 the lead worker, he was there working on the site  
4 much the same as whichever worker was working with  
5 him, that Mr. Procopoudis was not working on the  
6 site, that he only periodically visited at each of  
7 the many sites with which his company had  
8 contracts. The purpose of his visits was to  
9 monitor the results and to respond to any client  
10 complaints about the quality of work that was being  
11 done.

12 Both Mabel Minto, with reference  
13 to Mr. Procopoudis, and Marquita Knight, with  
14 reference to a person named "Chris", both thought  
15 that they were being subjected to supervision and  
16 control. Having listened to the evidence, I find  
17 that what in fact was happening was mere  
18 monitoring. In the case of anyone who was new to  
19 the position, it involved as well orientation as to  
20 what had to be done, where the tools with which to  
21 do it could be found.

22 Lest anyone think that these  
23 matters are not complicated, there are two more  
24 considerations with reference to control to which I  
25 must address myself. The first is that the





1 that the evidence is clear that the workers had the  
2 right to hire helpers or replacements if they were  
3 ill. I understand from the evidence that the  
4 difference is that a helper is someone who works  
5 with the worker at the worker's expense, whereas  
6 the replacement is someone that the worker would  
7 locate and pay should the worker have to be very  
8 temporarily absent due to sickness or death in the  
9 family or whatever. I do understand that the  
10 evidence is that if a worker was going to be away  
11 for a long time, then the appellant would find a  
12 replacement for that period of time and pay the  
13 replacement instead of the worker.

14 But the law is clear and the law  
15 to which I am referring is called Ready Mixed  
16 Concrete Southeast Limited v. the Minister of  
17 Pensions, [1968] 1 All-England Law Reports, 433 at  
18 page 422, where the Court says, and it is  
19 Mr. Justice McKenna:

20 "A servant must be obliged to  
21 provide his own work and  
22 skill. Freedom to do a job  
23 either by one's own hands or  
24 by another's is inconsistent  
25 with a contract of service."

1                   The evidence in this regard I have  
2 said was clear, because we have evidence from  
3 Robbie Persad that he in fact did - it wasn't a  
4 theoretical right - hire a replacement. We know  
5 that right existed, notwithstanding the evidence of  
6 the two witnesses for the Minister, Mabel Minto and  
7 Marquita Knight, who both clearly said that their  
8 understanding was that they could not hire  
9 assistants or replacements if they were ill, and  
10 that their personal services were required.

11                   Having drawn everyone's attention  
12 to that discrepant evidence, I must digress to say  
13 a word about credibility. I found all witnesses to  
14 be truthful and unbiased, but not equally credible.

15       That was mainly because some were very  
16 sophisticated business people, like  
17 Mr. Procopoudis, and others were very  
18 unsophisticated in business matters, like the two  
19 ladies, Mabel Minto and Marquita Knight. For  
20 example, Mabel Minto had no appreciation of the  
21 difference between a T4 and a T4A, let alone the  
22 complicated distinction between an employee and an  
23 independent contractor. While I didn't doubt the  
24 ladies' veracity, I did doubt their understanding  
25 of the issues before the Court of the terms and

1 conditions of their working relationship with the  
2 appellant and therefore their credibility.

3                               Going back to the right to hire  
4 helpers, as I have already said it was agreed at  
5 the beginning of these proceedings that all workers  
6 had the same terms and conditions in their working  
7 relationship with the appellant. Therefore, the  
8 matter proceeded on common evidence, meaning that  
9 the evidence of one worker applied equally to all  
10 240. I have said that there was very clear  
11 evidence, which I accepted, that Robbie Persad  
12 could and did hire replacements. Since there is  
13 agreement that they all had the same terms and  
14 conditions it must follow that the two ladies have  
15 to be found to have enjoyed the same freedom,  
16 notwithstanding Mabel Minto's impression after her  
17 first interview with Mr. Procopoudis that she was  
18 told that she was not permitted to hire or find  
19 replacements. I conclude that she was simply in  
20 error in that regard.

21                               Further, from a common-sense point  
22 of view, it made no sense to me that people like  
23 Robbie Persad, who I would categorize as a heavy  
24 worker as opposed to a light worker -- and I draw  
25 that distinction from the evidence of Mr.



1 Procopoudis, that a heavy worker was the one who  
2 was more likely to be the lead worker on the job,  
3 who had extra tasks to do aside from normal  
4 cleaning, such as floor-stripping and waxing, such  
5 as polishing marble -- that if people like that had  
6 the right to hire helpers and to replace  
7 themselves, surely it would be common sense, there  
8 would be no reason for the appellant or  
9 Mr. Procopoudis to restrict normal janitorial  
10 cleaners from doing the same.

11                                 Next, I have to discuss the topic  
12 of subordination. Subordination is a word that is  
13 not found in the common-law cases, except in those  
14 cases where it has been imported from the  
15 employment insurance cases under the Civil Code of  
16 Quebec where, in Article 2099, it is set out that  
17 an important element of a principal agent  
18 relationship is that there is no relationship of  
19 subordination as opposed to one of independence. I  
20 personally find that a useful guideline as to who  
21 is an employee and who is an independent  
22 contractor; anyone who has read my decisions will  
23 see it referred to.

24                                 Looking at this case to see if  
25 there is a relationship of subordination between

1 the workers and the appellant, I note that there  
2 was a rule that the workers had to wear the company  
3 shirt and the company logo and had to pay for it.  
4 They were obliged to wear black pants and black  
5 shoes, all of which were at their own expense.

6                   This is control. Not only is it  
7 control, there is a case called Rousselle, [1990]  
8 FCJ No. 990 (FCA), that introduces a concept which  
9 I call cultural integration. It is a case that  
10 holds that a worker is integrated into a business  
11 in that his or her comings and goings are aligned  
12 with those of the employees of the business. This  
13 sounds to me like where a worker is obliged to wear  
14 a company shirt with a company logo on it, it  
15 sounds like the person is culturally integrated  
16 into the business, which tends to indicate that  
17 they were an employee.

18                   Having said that, the evidence is  
19 that this uniform had another purpose, and that was  
20 one of security. It was on the evidence of  
21 Mr. Procopoudis, that it was the requirement of the  
22 client that they be able to identify those people  
23 who were coming and going in the night, with some  
24 keys and codes. Therefore, the uniform had a  
25 number of purposes, some of which tend to indicate

1 that the wearer was an employee and others that do  
2 not.

3                   As I suggested to Mr. Procopoudis,  
4 a simple card which the worker could wear with or  
5 without their identifying photograph on it would  
6 have done the job of satisfying the security issue  
7 without going so far as to be an indicia of control  
8 and cultural integration.

9                   On balance, I found that this  
10 uniform requirement was an element of control and  
11 which tended to indicate that the wearers, the  
12 workers, were employees.

13                   I introduced this topic under the  
14 rubric of subordination. What I am saying is that  
15 I also found that a facet of subordination is being  
16 obliged to wear a uniform.

17                   Still under the heading of  
18 control, I am trying to weigh the evidence pro and  
19 con with reference to control. I still have one  
20 more observation to make. I note that all  
21 witnesses advised that they had to go back and  
22 remedy any errors they made on their own time and  
23 at their own expense and that they were financially  
24 responsible for any damage they or their helpers or  
25 their replacements did while cleaning.

1                   To me, this indicates that they  
2 were independent contractors. Employees still get  
3 their pay even though they must spend time  
4 rectifying their errors.

5                   To conclude with reference to  
6 control, this mass of considerations, even though  
7 there are one or more that tend to indicate that  
8 the workers were employees, the overwhelming  
9 conclusion is that the control factor indicates  
10 that these workers were independent contractors  
11 despite the requirement that they wear this uniform  
12 and despite its indication of a degree of  
13 subordination and cultural integration.

14                   I can be considerably more brief  
15 when it comes to the tools. It is clear that all  
16 necessary tools, mops, buckets, brooms, carts,  
17 vacuum cleaners, marble grinders, floor strippers  
18 and buffers were provided by the payer, with the  
19 sole exception of the uniforms which, as aforesaid,  
20 were paid for by the employees.

21                   There was evidence that some of  
22 the heavy-duty workers had their own equipment and  
23 could, if they wanted, bring it. But that in my  
24 mind did not detract from the fact that in all  
25 times the appellant had all the necessary equipment

1 and it was available for the workers to use.

2                   The actual cleaning products, the  
3 evidence indicates, were provided by the client. I  
4 find that Marquita Knight was in error in this  
5 regard when she testified to the contrary, except  
6 that there was evidence when it came to cleaning  
7 kitchens, it was indeed the appellant that provided  
8 the kitchen cleaners. By and large, the evidence  
9 was quite overwhelming that the tools were provided  
10 by the appellant, which indicates that the workers  
11 were employees.

12                   For those who are interested, I  
13 have read the reason that the ownership of tools  
14 has relevance; this comes from the American  
15 Restatement. It is that he or she who owns the  
16 tools has the right to dictate and direct how they  
17 are to be used. That is what gets to the issue of  
18 control.

19                   Let me pass on to the chance of  
20 profit. To start with my conclusion, the evidence  
21 with reference to a chance of profit, clearly it  
22 indicated that the workers were independent  
23 contractors. In the first place, they had a right  
24 to refuse assignments; I have already read to you  
25 the quote from Precision Gutters:

1 "The ability to negotiate the  
2 terms of a contract entails a  
3 chance of profit and a risk  
4 of loss in the same way that  
5 allowing an individual the  
6 right to accept or decline to  
7 take a job entails a chance  
8 of profit and a risk of  
9 loss."

10 From a common-sense point of view,  
11 the more jobs you decline the less profit you are  
12 going to earn and the more jobs you accept the more  
13 profit you are going to earn.

14 This might be the logical time to  
15 delve into the word, "negotiate." I have now twice  
16 read from paragraph 27 of the decision:

17 "In my view, the ability to  
18 negotiate the terms of a  
19 contract entails a chance of  
20 profit and a risk of loss."

21 The evidence is clear that the  
22 workers could not and did not negotiate the  
23 remuneration involved in their work with the  
24 appellant. Rather, the appellant would go to the  
25 jobsite, would assess the square footage and, in



1 time than they were being paid for, that was  
2 profit. If they were slow and, indeed, Mabel Minto  
3 indicated that she never completed any project in  
4 the time that she was given and worked overtime  
5 without pay - let me digress: That indicates an  
6 independent contractor; workers who work overtime  
7 get paid.

8                                 Someone who is slow and always  
9 goes over the time stand to make less profit. The  
10 fast people can either go home or can find gainful  
11 employment for whatever time they save. In other  
12 words, they are in a position to profit by sound  
13 management. That is a key phrase that recurs in  
14 the cases. You will see it in Montreal Locomotive,  
15 you will see it in Wiebe Door; the ability to  
16 profit by sound management indicates an independent  
17 contractor.

18                                 Thirdly, with reference to the  
19 chance of profit, where one has the right to hire a  
20 helper or a replacement, that automatically entails  
21 the chance of profit and indeed a risk of loss.  
22 Again, Robbie Persad is a perfect example. He was  
23 paid \$60 for a project. He needed a replacement to  
24 whom he paid \$40 to \$45, and quote, he "keeps a  
25 little something" for himself. That is profit,



1 clear and simple, which indicates an independent  
2 contractor.

3 I conclude that these workers had  
4 a chance of profit. But I must express  
5 disagreement with Ms Summerhill, who argued that  
6 the heavy workers had a chance of profit because,  
7 over and above their normal project contract price  
8 or contract price for a given project, they could  
9 earn extra by doing marble floors or cleaning  
10 carpets or whatever. I certainly understand the  
11 argument. But following the Federal Court of  
12 Appeal in Hennick, [1995] FCJ No. 294, one must  
13 distinguish profit from increased earnings; they  
14 are not the same. In Hennick, we had a  
15 recalcitrant schoolteacher who could earn more, the  
16 more hours she worked; she worked by the hour and  
17 got paid by the hour. The Federal Court of Appeal  
18 held that may be more earnings, but it is not  
19 profit in a business sense.

20 The same goes for one who works on  
21 a piecework basis. If you turn out more pieces,  
22 you can make more money, but that is not profit.  
23 What we are talking about in the case of  
24 Robbie Persad is profit.

25 I see from my notes that having

1 commented on the fact that the remuneration was not  
2 negotiated with these workers, it was on a take-it-  
3 or-leave-it basis, I should go on to say that I  
4 found that the ladies - by "ladies", I mean Ms  
5 Knight and Ms Minto -- were confused. I find as a  
6 fact that they, like everyone else, were each given  
7 a set amount, such as \$60 for a project, which  
8 usually took more or less than six hours.  
9 Therefore, they concluded that they were being paid  
10 \$10 or, in Ms Minto's case, \$9.50 per hour.

11                               The only possible problem with  
12 that is that if that was indeed the case, why is it  
13 necessary to have the worker log in and log out  
14 times, rather than just sign in their name? I  
15 specifically put that question to Mr. Procopoudis;  
16 I accept his answer that while merely having them  
17 sign to acknowledge their presence might be good  
18 enough, it was better if they actually signed in  
19 the time and signed out the time.

20                               Let me pass on to risk of loss.  
21 This was equally clear as the chance of profit,  
22 despite the fact that these workers had few  
23 expenses. They had no vehicle expense. They were  
24 required to spend virtually no monies - none for  
25 tools and very little for uniforms. Even though



1 relationship was.

2                               The first is the right to refuse  
3 assignments. That goes to a lack of subordination,  
4 which I have mentioned earlier. As well, there is  
5 a chance of profit and a risk of loss.

6                               Secondly, the freedom to hire  
7 someone to help or replace you, that runs squarely  
8 into Ready Mixed Concrete; it is inconsistent with  
9 a contract of service.

10                              Thirdly, that right to refuse, no  
11 1, and no. 2, the freedom to hire, they constitute  
12 a chance of profit and a risk of loss.

13                              No. 4, I have found that there is  
14 an absence of supervision and control. What was  
15 going on was monitoring the result, which one is  
16 entitled to do whether it is employee or an  
17 independent contractor involved.

18                              Fifthly, I note that most of these  
19 workers had prior full-time employment when they  
20 came to the appellant. An example: Mabel Minto  
21 was a full-time cleaner of rooms at the Sheraton  
22 Hotel. It was clear from the beginning that their  
23 working relationship with the appellant was not  
24 exclusive. They had the right to work for others,  
25 which indicates that they are independent

1 contractors.

2                                 Sixthly, the evidence is, again  
3 from Ms Minto, that they were not paid for  
4 overtime, which indicates independent contractor.

5                                 There is actually a seventh item  
6 that I wanted to mention under the rubric of the  
7 total relationship, and that is the topic of  
8 intent. The law is quite clear that the intent of  
9 the parties is less important as the four Wiebe  
10 Door Guidelines get more conclusive, as is the case  
11 here. That was established in Wolf, which I quoted  
12 earlier, and Royal Winnipeg Ballet, which I quoted  
13 earlier.

14                                 Also, in the Goodale case, which I  
15 have not previously read - no, I don't mean the  
16 Goodale case.

17                                 Yes, I meant the Kilbride case  
18 that I have not previously read that was brought to  
19 my attention by counsel for the Minister. It is  
20 2008 FCA 335, paragraph 11:

21   "This is not a close case  
22   where the Wiebe Door test is  
23   inconclusive, requiring the  
24   Court to give greater weight  
25   to the intention of the

1 parties."

2 That is why I have not gone into  
3 the issue of intent; the Wiebe guidelines were  
4 quite conclusive.

5 In these matters, the burden is on  
6 the appellant to demolish the assumptions set out  
7 in the Minister's Reply to the Notice of Appeal.  
8 Counsel, Ms Summerhill, took Mr. Procopoudis  
9 through paragraph 17 of the Minister's Reply which  
10 contains the Minister's assumptions, some of which  
11 were not controversial at all, and others of which  
12 were probative of the issues put before the Court.

13 Of the probative ones,  
14 Mr. Procopoudis disagreed with assumption 17(f):

15 "The workers reported to the  
16 appellant on a daily basis."

17 He demolished that assumption. As  
18 I have said, there was periodic monitoring.

19 Similarly, in paragraph 17(g), I  
20 found that it wasn't so much that the appellant  
21 supervised the workers by checking the work and  
22 making recommendations; it was a matter of the  
23 property manager and the lead worker or  
24 Mr. Procopoudis periodically walking around and  
25 monitoring the result, usually at the instance of

1 the client, which was not supervision and control.

2 Paragraph 17(i), it was both  
3 agreed with and disagreed with. The appellant's  
4 regular hours of operation were Monday to Friday,  
5 nine to five. That was disagreed with because it  
6 gives you the impression that the workers were  
7 required to be on the job nine to five. But the  
8 evidence of Mr. Procopoudis is that it did not run  
9 like an office.

10 But the second part was agreed to,  
11 that the company offered cleaning services to its  
12 clients 24 hours a day.

13 In paragraph 17(k):

14 "The workers' hours of work  
15 were determined by the  
16 appellant."

17 The evidence was that the hours  
18 were determined by the client, that there weren't  
19 set hours of work; there were parameters. As I  
20 understand, when it came to hotels, the parameters  
21 were between eleven in the evening and five the  
22 morning, when the cooks appeared for work. In the  
23 case of medical offices, it was from six in the  
24 evening to six in the morning. As I have said too  
25 many times, it was totally up to the worker what

1 part of those parameters they used in doing their  
2 work.

3 Paragraph 17(m):

4 "The workers were required to  
5 work a certain number of  
6 hours in a given period."

7 There was no evidence of that.

8 Again, they were given a set contract price for a  
9 set project; they could profit if they were quick  
10 and they could lose if they were slow. They were  
11 free to establish their own hours within the time  
12 span set by the client.

13 Paragraph 17(n) was also partly  
14 true. The appellant trained the workers and paid  
15 them during their training period. The evidence  
16 was that they were not trained; these were  
17 experienced janitor-cleaners. They were oriented,  
18 because each medical suite and each hotel had its  
19 tools and equipment and cleaning supplies in  
20 different places. Some needed floors done and some  
21 did not. It took up to three to four hours in some  
22 cases to orient the workers as to what was  
23 required.

24 As far as paying them is  
25 concerned, the evidence was that originally they



1 were paid soon after the orientation. But  
2 experienced proved that some people were only  
3 interested in getting paid for the orientation and  
4 did not return. Therefore, the system was changed;  
5 they were put on a three-month probationary period.  
6 Then, if they stayed, they were they paid for this  
7 orientation session.

8 This brings me down to  
9 paragraph 17(r):

10 "The appellant covered the  
11 cost of redoing the work."

12 The evidence was clearly to the  
13 contrary.

14 Paragraphs 17(s) and 17(t), this  
15 gets me back to Ready Mixed Concrete; they were not  
16 required to perform their services personally and  
17 they could hire helpers.

18 Paragraph 17(u), this was one of  
19 those propositions which was partly true:

20 "The appellant was  
21 responsible for paying  
22 helpers and replacements."

23 I have already said that the only  
24 ones that the appellant paid for were the long-term  
25 replacements; the worker was docked accordingly.

1                                   It is the same with paragraph  
2 17(v):

3                                   "The appellant provided all  
4                                   the required tools ... and  
5                                   materials at no cost to the  
6                                   worker."

7                                   The true part was the tools; the  
8 false part was the materials.

9                                   Paragraph 17(x):

10                                  "The appellant was  
11                                  responsible for maintenance  
12                                  and repairs of the tools and  
13                                  equipment."

14                                  Not true. I would be quick to say  
15 that I have never really heard such a provision in  
16 an employment contract before; I think it is  
17 onerous and unreasonable, but that is a personal  
18 view. The evidence was clear that that is what the  
19 agreement provided that, if a belt on the vacuum  
20 cleaner went or it needed some repair, it was up to  
21 the worker to pay for the cost of repairing the  
22 appellant's equipment. In any event, assumption  
23 17(x) was demolished.

24                                  Paragraph 17(z):

25                                  "The workers did not incur

1 any expenses."

2 There were not many but, I repeat,  
3 there were some uniforms, there were some damages  
4 and there was curing faulty work or breakage on  
5 their own time and expense.

6 Paragraph 17(cc):

7 "The workers were paid \$5 to  
8 \$11 an hour."

9 That was demolished. Paragraph  
10 17(dd):

11 "The appellant determined the  
12 rates of pay."

13 That is basically established.  
14 The only exception to that was the evidence of Mr.  
15 Procopoudis, that heavy workers sometimes demanded  
16 more than he offered. If he had the margin, he  
17 would give it to them. But I would say that 17(dd)  
18 was basically established.

19 Jencan Ltd., [1997] FCJ No. 875  
20 (FCA), says that even if the appellant doesn't  
21 demolish all the Minister's assumptions, the  
22 assumptions that remain not demolished have to be  
23 sufficient to support the Minister's determination.  
24 It is my finding that sufficient of the  
25 assumptions in paragraph 17 have been successfully

1 demolished by the appellant such that the remaining  
2 ones do not support the Minister's determination.

3                               Before concluding, I would like to  
4 agree with Mr. Luu that people like Ms Minto and  
5 Ms Knight are not sophisticated business folk like  
6 Mr. Procopoudis. Therefore, they have been  
7 proceeding on the basis that they were employees,  
8 when I have found that they were independent  
9 contractors.

10                              I need to explain to Ms Minto, who  
11 is here, and to whoever cares to read these  
12 Reasons, that the difference or distinction between  
13 an independent contractor and an employee is a  
14 matter of law because the rights of third parties  
15 are affected; it is not just what is fair between  
16 the worker and the payer.

17                              If I can quote from the Supreme  
18 Court of Canada in *Sagaz Industries*, at  
19 paragraph 36, they say:

20   "The distinction between an  
21   employee and an independent  
22   contractor applies not only  
23   in vicarious liability but  
24   also to the application of  
25   various forms of employment

1                   legislation, the availability  
2                   of an action for wrongful  
3                   dismissal, the assessment of  
4                   business and income taxes,  
5                   the priority taken upon an  
6                   employer's insolvency and the  
7                   application of contractual  
8                   rights."

9                   Much as I have sympathy for  
10                  Ms Minto and Ms Knight, this decision or  
11                  determination that I have to make is a matter of  
12                  law. I will continue to follow this law until such  
13                  time as a higher court says that the test is no  
14                  longer objective, but it is subjective.

15                  I have investigated all the facts  
16                  of the parties and the witnesses called on the  
17                  parties' behalf to testify under oath for the first  
18                  time. I have found new facts and indications that  
19                  the facts inferred or relied upon by the Minister  
20                  were unreal or were incorrect and essentially  
21                  misunderstood. I find these workers were carrying  
22                  on business in their own right as janitors or  
23                  cleaners.

24                  The Minister's conclusions are  
25                  accordingly objectively unreasonable.

1                   I would distinguish this case and  
2 the evidence that I have heard from  
3 Justice Porter's decision in Goodale, 2001 TCJ  
4 No. 261, which on a cursory reading seems to be  
5 factually on all fours with the matter before me,  
6 but there are important distinctions.

7                   In Goodale, some of the workers  
8 were paid by the hour; in Goodale, the workers were  
9 required to perform their services personally; in  
10 Goodale, there is no evidence that the workers had  
11 the right to refuse assignments, and I could see no  
12 chance of profit or risk of loss in that case, as  
13 opposed to this one.

14                   In the result the appellant's  
15 appeals are allowed and the decisions of the  
16 Minister are vacated.

17                   Thank you all for your assistance.

18       I will adjourn Court.

19                   THE REGISTRAR: This sitting of  
20 the Tax Court of Canada in Toronto is now  
21 concluded.

22       --- Whereupon the excerpt concluded at 3:25 p.m.

I HEREBY CERTIFY THAT I have, to the best  
of my skill and ability, accurately recorded  
by Stenomask and transcribed therefrom, the  
foregoing proceeding.

---

Robert Lee, Certified Court Reporter

CITATION: 2009TCC340

COURT FILE NO.'S: 2008-2305(EI); 2008-3235(CPP);  
2008-3234(EI); 2008-2307(CPP)

STYLE OF CAUSE: Mediclean Incorporated and The  
Minister of National Revenue and  
Tania Headley, Mabel Minto,  
Sivakumaran Muthucumaru,  
Juan Alfonzo

PLACE OF HEARING: Toronto, Ontario

DATE OF HEARING: April 22, 2009

REASONS FOR JUDGMENT BY: The Honourable N. Weisman,  
Deputy Judge

DATE OF ORAL JUDGMENT: April 22, 2009

APPEARANCES:

For the Appellant: Louise R. Summerhill

Counsel for the Respondent: Hong Ky (Eric) Luu

For the Interveners: Mabel Minto (self-represented)  
No one appeared for the remainder

COUNSEL OF RECORD:

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Name:  
Firm:

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